

MARC APPLBAUM

3212 Homer St., San Diego, CA 92106 / 619.993.0288 / applbaumlaw@gmail.com

Innovative and personable attorney with more than 17 years of experience. Second generation counsel with a knack for navigating complex cases and building strategic partnerships with other lawyers. Well-versed in criminal law, negotiations and legal research. Expertise in drafting and reviewing a variety of documents including letters of intent, non-disclosure agreements, purchase and sale agreements, loan agreements, promissory notes, financing statements, security agreements, corporate charters and bylaws, partnership agreements, corporate resolutions, commercial leases, licenses, and distribution, marketing and service agreements.

EXPERIENCE

Kettner Law APC
Principle, President

January 2014 to Present

- Successful closure of more than 1,500 settlements
- Helped over 300 clients keep their homes via litigation against financial institutions
- Drafted, reviewed and negotiated a wide variety of contracts for clients
- Criminal Defense – successfully defended clients charged with felonies and misdemeanors

City of San Diego
Deputy City Attorney

September 2011 - December 2013
April 2004 – February 2006

- 50 jury trials, 90% success
- 40 bench trials, 93% success
- Negotiated over 3000 cases
- Drafted, reviewed and edited hundreds of contracts on behalf of the City

Applbaum & Zouvas, LLP
Partner

March 2006 – December 2010

- Converted 9 start-up corporations into publicly traded companies
- Executed purchase and sale agreements and private placement memorandums that raised over \$3,000,000 for our respective clients
- Criminal Defense focused primarily on driving under the influence defense

EDUCATION

Thomas Jefferson School of Law
Juris Doctor 2000

University of Southern California
Bachelor of Science Public Administration 1994